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Date: Mon 24 Nov 2003 07:17:52 PM EST

To: SECURITIES EXCHANGE COMMISSION

From: SANTOS LTD
SANTOS HOUSE
91 KING WILLIAM STREET
ADELAIDE SA 5000

Subject: Santos appoints Finance Chief

Number of pages (incl. cover sheet): 2

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www.santos.com

25 November 2003

Santos appoints Finance Chief

Santos Limited has appointed Mr Peter Wasow to the new position of Chief Financial Officer.

Mr Wasow was previously Santos' Executive General Manager, Finance and Accounting, having joined the company in 2002 after a 23-year career with BHP Billiton in Australia and overseas including postings in the United States.

"Since joining Santos, Mr Wasow has made a substantial contribution," said Santos' Managing Director, Mr John Ellice-Flint.

Santos Limited is a major Australian oil and gas exploration and production company with interests in all Australian hydrocarbon provinces. The Santos Group also operates in the USA, Indonesia and PNG.

FOR FURTHER INFORMATION PLEASE CONTACT:

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Santos stock symbols: STO (Australian Stock Exchange), STOSY (NASDAQ ADR)

newsrelease

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Date: Mon 24 Nov 2003 08:13:55 PM EST

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. SECURITIES EXCHANGE COMMISSION
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. From: SANTOS LTD
. SANTOS HOUSE
. 91 KING WILLIAM STREET
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Subject: Santos - New 2004 gas sales for the
. Cooper Basin
. :
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Number of pages (incl. cover sheet): 2

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25 November 2003

New 2004 gas sales for the Cooper Basin

Santos Limited and the other South West Queensland Gas Producers have, in principle, secured sales of a combined total of up to 17 petajoules (PJ) in 2004.

These new sales are with TXU Electricity Limited (TXU) and Origin Energy Retail Ltd (Origin).

The new gas sales to TXU are the first direct sales from the Cooper Basin to this increasingly important customer for Santos. The new sales to Origin strengthen the existing relationship with this long term customer.

"This is a good outcome for Santos as the new contracts expand the high quality Cooper Basin customer base," said Santos' Managing Director, Mr John Ellice-Flint.

Santos interest in these sales is 60.1%.

Santos Limited is a major Australian oil and gas exploration and production company with interests in all Australian hydrocarbon provinces. The Santos Group also operates in the USA, Indonesia and PNG.

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Santos stock symbols: STO (Australian Stock Exchange), STOSY (NASDAQ ADR)

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Date: Tue 25 Nov 2003 07:06:56 PM EST

To: SECURITIES EXCHANGE COMMISSION

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Subject: Santos Investor Seminar document 1 of 7

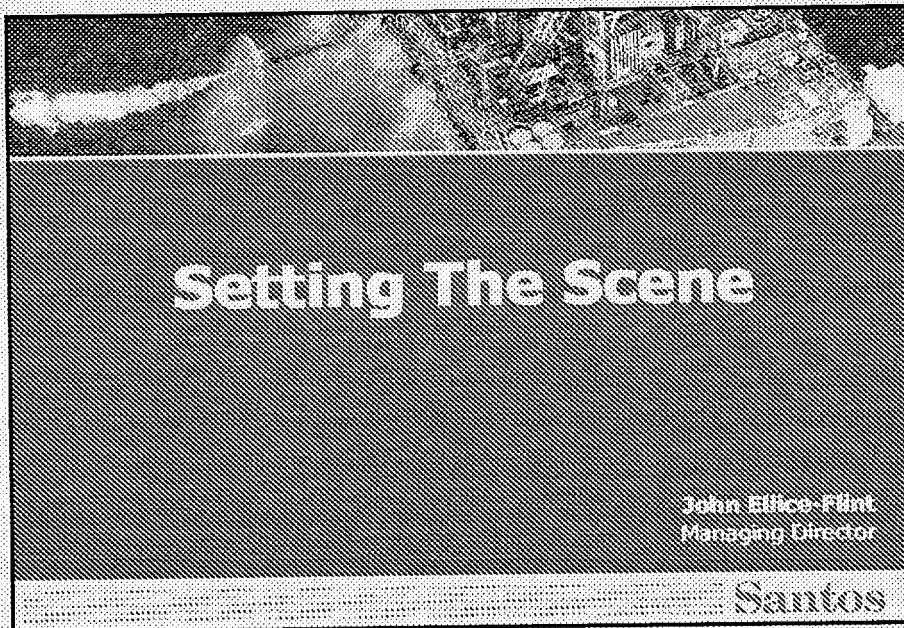
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This presentation contains forward looking statements that are subject to risk factors associated with the oil and gas industry. It is believed that the expectations reflected in these statements are reasonable, but they may be effected by a variety of variables which could cause actual results or trends to differ materially, including but not limited to: price fluctuations, actual demand, currency fluctuations, drilling and production results, gas commercialisation, development progress, operating results, reserve estimates, loss of market, industry competition, environmental risks, physical risks, legislative, fiscal and regulatory developments, economic and financial markets conditions in various countries, approvals and cost estimates.

All references to dollars, cents or \$ in this document are to Australian currency, unless otherwise stated.

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Revisiting 2001

How are we going? December 2001

- Strategy: In place
- External relationships: Making progress
- Organisation, Process and People: About half way
- Asset base: Getting metrics in place
- Cost base: Opportunities exist
- Exploration: Getting results

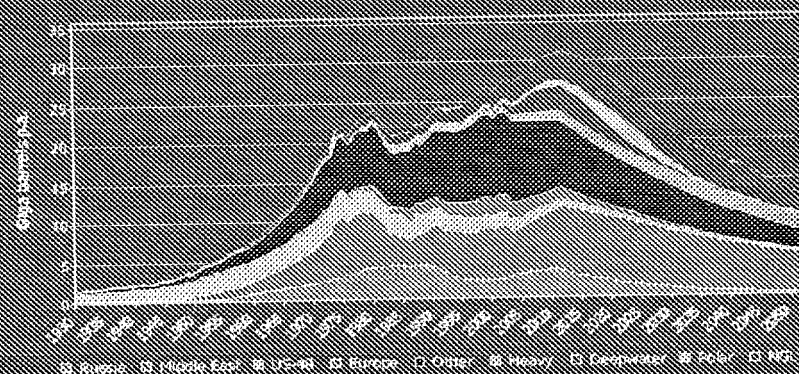
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Santos Limited ABN 65 0075581723 Incorporated in NSW, Australia CMC0001 000 000

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Oil and Natural Gas Liquids Production

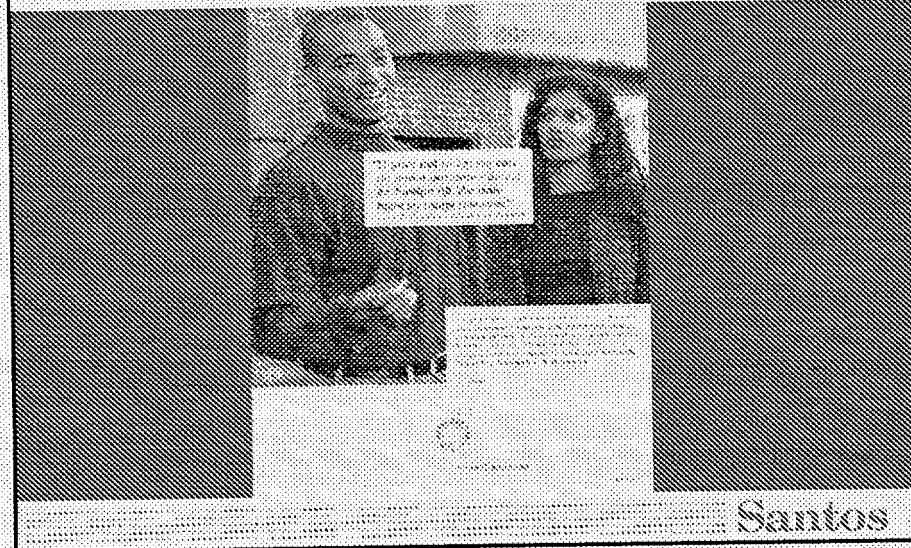
ASPO 2003 Base Case Scenario



Source: The American Petroleum Institute (API) and the U.S. Energy Information Administration (EIA)

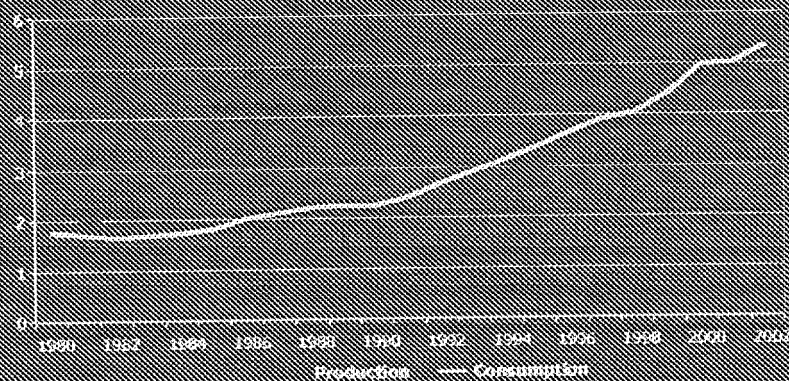
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Energy Security Mood Change



China Oil Importer

Millions of barrels/day

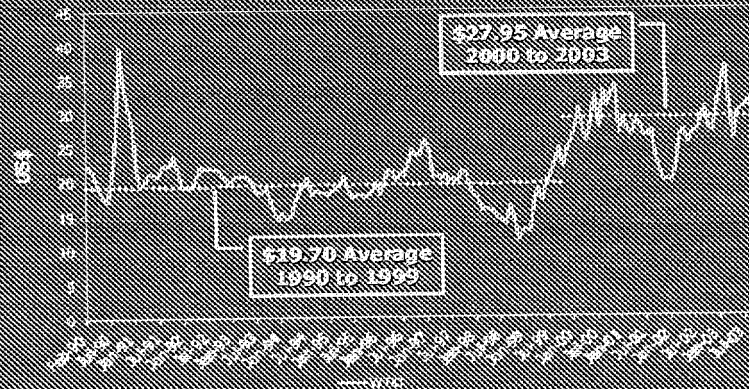


Source: BP

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Oil Price Remains Strong

Is there a new paradigm?

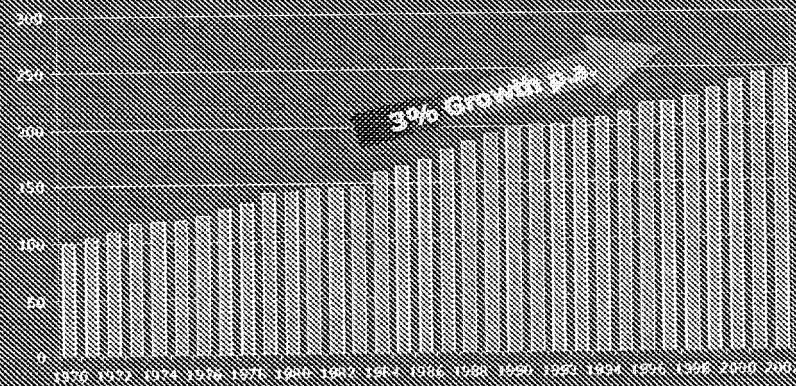


Source: Bloomberg

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World Gas Production

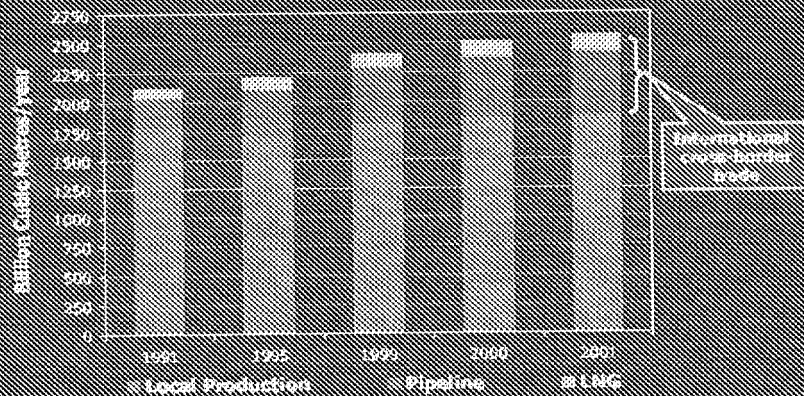
Billion cubic feet/day



Source: BP

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Global Gas Trade is Increasing



Source: IEA

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Energy Themes

Sovereign risk and energy security

OPEC versus non-OPEC reserves

Continuing oil price strength

Growing global gas use

Growing gas trade and price convergence

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Key Messages

Realising value from the base business

Developing production profile with increased liquids emphasis

Gas commercialisation upside

Material exploration exposure

Growing cash flow

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Santos' Strategy: How

Leverage our base business

Domestic gas franchise
Core competencies

through

Option generation

Exploration
Acquisitions
Cost leadership
Gas commercialisation
Production optimisation

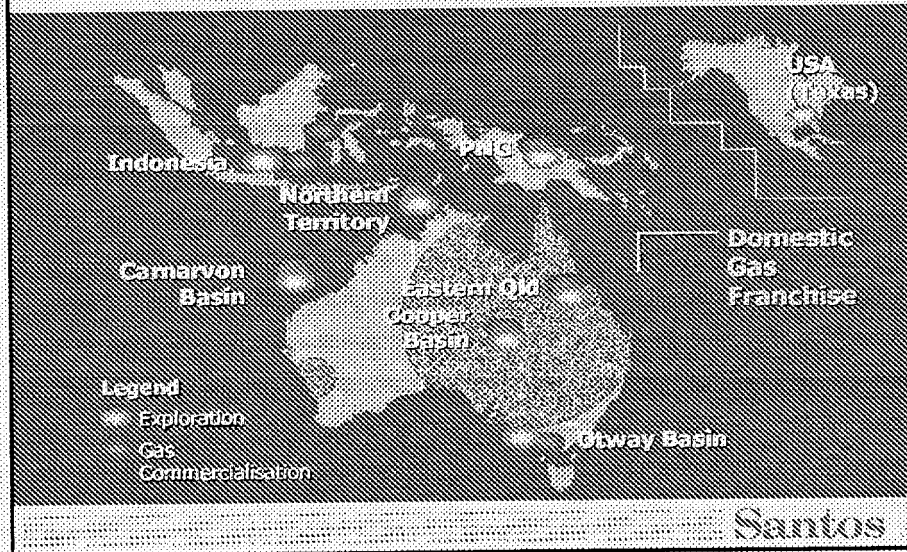
and

Portfolio management

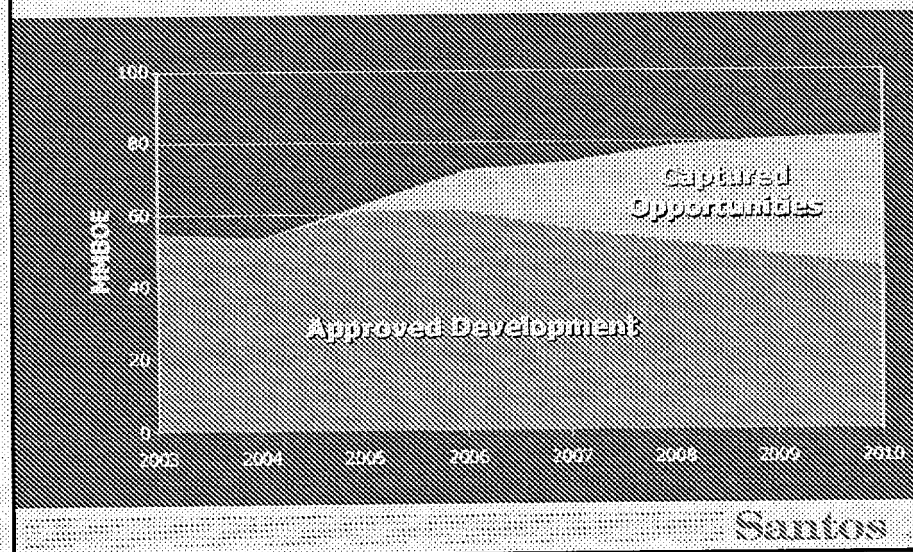
Superior capital allocation

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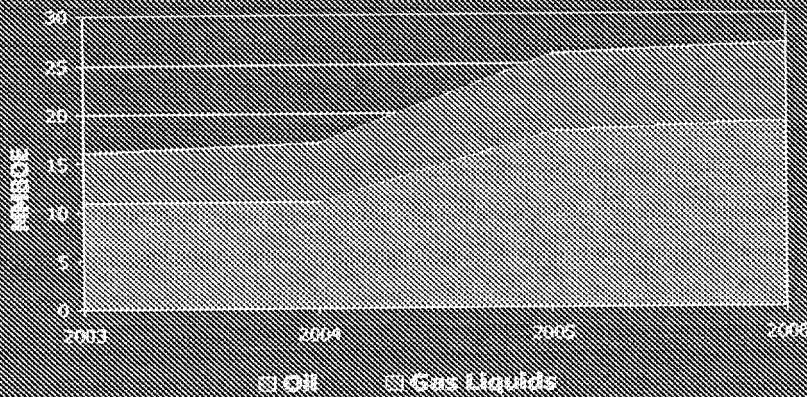
Santos' Strategy: Where



Production Profile



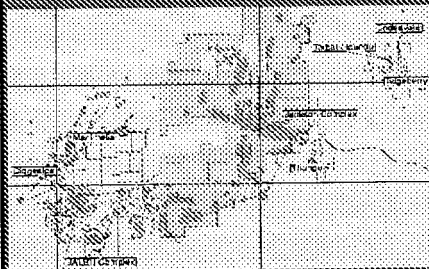
Growing Oil & Liquids Production



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Base Business

Cooper Basin Murta Oil Play



JALDA Oil Complex
Historic Production Profile

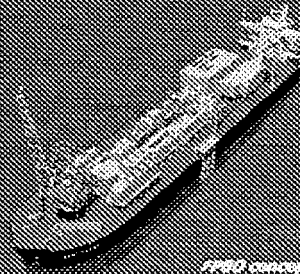


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Capturing growth

Reducing the cycle time and capturing value

MT Fairway



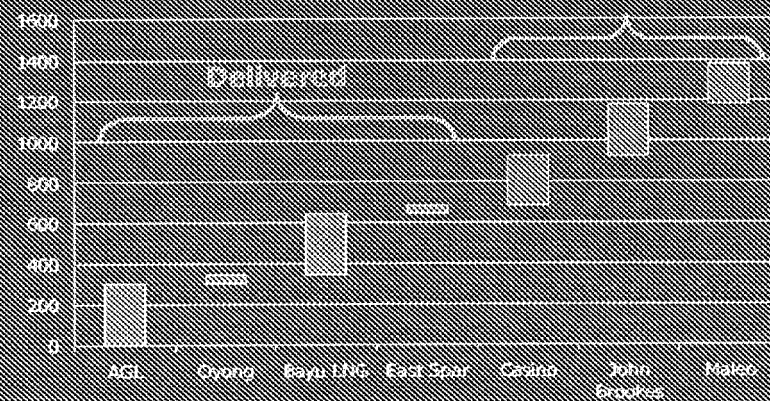
FPSO concept

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Contracting More Gas

BCF

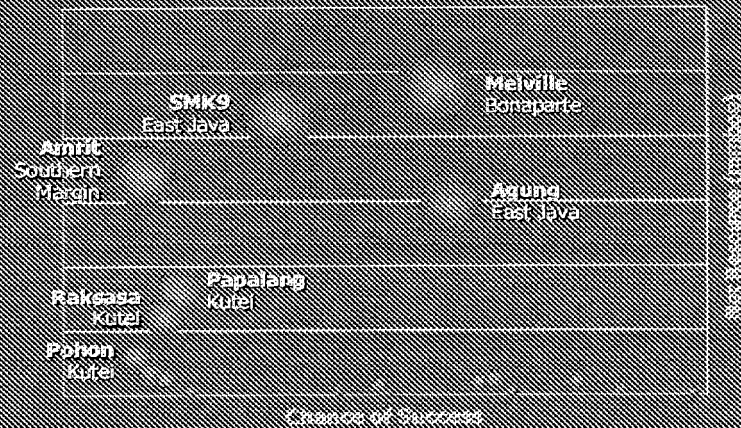
Current Priorities



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2004 Exploration

High impact and more liquids

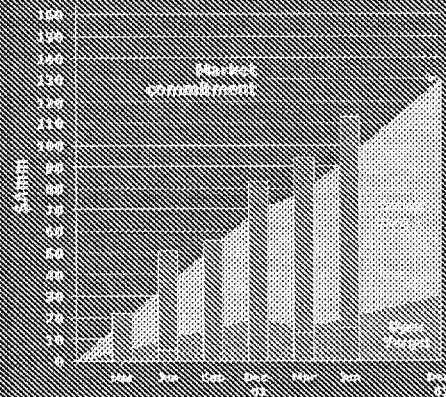


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Business Improvement Program

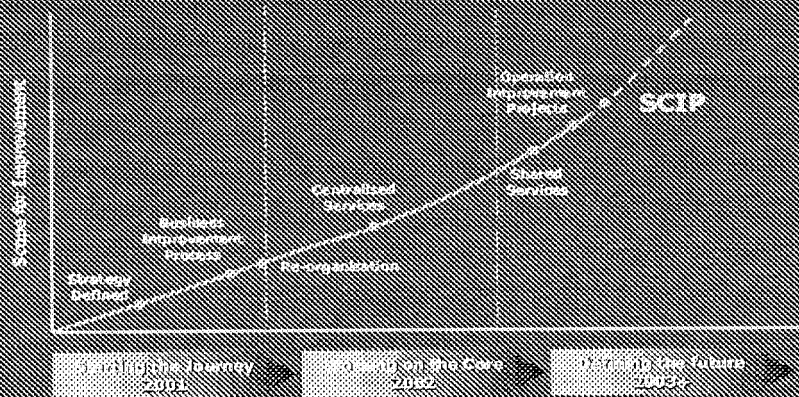
Key Initiatives

- Production optimisation
- Drilling and completions
- Gas development optimisation
- Supply and contracting
- Compression optimisation



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Santos Continuous Improvement Program

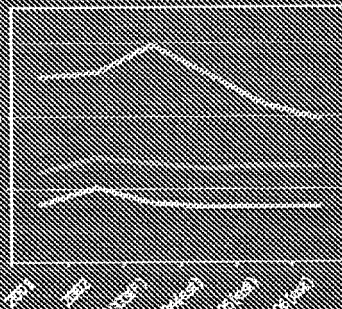


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Managing Well

Low cost producer

Production Cost (A\$/boe)



Total Onshore Offshore

Depletion (A\$/boe)



Total Onshore Offshore

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How Are We Going

	Dec 2001	Nov 2003
Strategy	✓/✓	
External Relationships	✓	
Organisation	✓	
Asset Base Understanding	✓	
Cost Base	-	
Production Optimisation	-	
Growth Projects	-	
Gas Commercialisation	-	
Exploration	-	

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Key Things To Watch.....

- Cooper Basin oil
- Mutineer-Exeter progress
- Bayu-Undan progress
- Production growth
- Exploration
 - Otway
 - East Java
 - East Kalimantan
 - USA
- Cost control
- Targets

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